

# Consultant Compensation Plan



# Compensation Plan

Projection	Monthly plan commission	Total yearly commission per plan	Monthly Goal Commission	Target Projection
10 plans per month	\$30.00 per plan	\$360.00 per plan	\$3,600.00 per month	\$43,200.00 per year
20 plans per month	\$30.00 per plan	\$360.00 per plan	\$7,200.00 per month	\$86,400.00 per year

## Consultant 40% Commission Rate

Commissions based on special rates of \$75 USD



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# Residual Compensation

Projection	Monthly plan commission	Total yearly commission per plan	Monthly Goal Commission	Target Projection
10 plans per month	\$3.00 per plan	\$36.00 per plan	\$360.00 per month	\$4,320.00 per year
20 plans per month	\$3.00 per plan	\$36.00 per plan	\$720.00 per month	\$8,640.00 per year

**Consultant 4% Commission Rate**  
Commissions based on special rates of \$75 USD



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# Compensation Plan

Projection	Monthly plan commission	Total yearly commission per plan	Monthly Goal Commission	Target Projection
10 plans per month	\$34.00 per plan	\$408.00 per plan	\$4,080.00 per month	\$48,960.00 per year
20 plans per month	\$34.00 per plan	\$408.00 per plan	\$8,160.00 per month	\$97,920.00 per year

**Consultant 40% Commission Rate**

Commissions based on special rates of \$85 USD



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# Residual Compensation

Projection	Monthly plan commission	Total yearly commission per plan	Monthly Goal Commission	Target Projection
10 plans per month	\$3.40 per plan	\$40.80 per plan	\$408.00 per month	\$4,896.00 per year
20 plans per month	\$3.40 per plan	\$40.80 per plan	\$816.00 per month	\$9,792.00 per year

**Consultant 4% Commission Rate**  
Commissions based on special rates of \$85 USD



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# Commission Scenarios for Personal Sales

Consultant	Personal sales of \$900 or more.	40% commission
1° mo.	40%	\$30.00
2° mo.	40%	\$30.00
3° mo.	40%	\$30.00
4° mo.	40%	\$30.00
5° mo.	40%	\$30.00
6° mo.	40%	\$30.00
7° mo.	40%	\$30.00
8° mo.	40%	\$30.00
9° mo.	40%	\$30.00
10° mo.	40%	\$30.00
11° mo.	40%	\$30.00
12° mo.	40%	\$30.00

Monthly  
12 payments of \$30.00

Quarterly  
4 payments of \$90.00

Semiannual  
2 payments of \$180.00

Annual  
1 payment of \$360.00

**The company processes two payment periods each month:**

**The first period begins on the first day of the month and closes on the 15th, or on the business day prior to the 15th, at 5:00 p.m. ET.**

**The second period begins at 11:01 a.m. ET, immediately after the first cutoff, and ends at 5:00 p.m. on the last business day of the month.**

**Your payment will be sent to your financial institution within 3 to 5 business days after the end of the payment period. Please check with your bank to confirm when the deposit becomes available.**



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