

Consultant Compensation Plan



Compensation Plan

| Projection | Monthly plan commission | Total yearly commission per plan | Monthly Goal Commission | Target Projection |
|--------------------|-------------------------|----------------------------------|-------------------------|----------------------|
| 10 plans per month | \$28.00 per plan | \$336.00 per plan | \$3,360.00 per month | \$40,320.00 per year |
| 20 plans per month | \$28.00 per plan | \$336.00 per plan | \$6,720.00 per month | \$80,640.00 per year |

Consultant 40% Commission Rate
Commissions based on special rates of \$70 USD



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Residual Compensation

| Projection | Monthly plan commission | Total yearly commission per plan | Monthly Goal Commission | Target Projection |
|--------------------|-------------------------|----------------------------------|-------------------------|---------------------|
| 10 plans per month | \$2.80 per plan | \$33.60 per plan | \$336.00 per month | \$4,032.00 per year |
| 20 plans per month | \$2.80 per plan | \$33.60 per plan | \$672.00 per month | \$8,064.00 per year |

Consultant 4% Commission Rate

Commissions based on special rates of \$70 USD



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Compensation Plan

| Projection | Monthly plan commission | Total yearly commission per plan | Monthly Goal Commission | Target Projection |
|--------------------|-------------------------|----------------------------------|-------------------------|----------------------|
| 10 plans per month | \$34.00 per plan | \$408.00 per plan | \$4,080.00 per month | \$48,960.00 per year |
| 20 plans per month | \$34.00 per plan | \$408.00 per plan | \$8,160.00 per month | \$97,920.00 per year |

Consultant 40% Commission Rate
Commissions based on special rates of \$85 USD



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Residual Compensation

| Projection | Monthly plan commission | Total yearly commission per plan | Monthly Goal Commission | Target Projection |
|--------------------|-------------------------|----------------------------------|-------------------------|---------------------|
| 10 plans per month | \$3.40 per plan | \$40.80 per plan | \$408.00 per month | \$4,896.00 per year |
| 20 plans per month | \$3.40 per plan | \$40.80 per plan | \$816.00 per month | \$9,792.00 per year |

Consultant 4% Commission Rate

Commissions based on special rates of \$85 USD



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Commission Scenarios for Personal Sales



Personal sales of
\$840 or more.

40% commission

| | | | |
|---------|-----|---------|--|
| 1° mo. | 40% | \$28.00 |] Monthly 12 payments of \$28.00 Quarterly 4 payments of \$84.00 Semiannual 2 payments of \$168.00 Annual 1 payment of \$336.00 |
| 2° mo. | 40% | \$28.00 | |
| 3° mo. | 40% | \$28.00 | |
| 4° mo. | 40% | \$28.00 | |
| 5° mo. | 40% | \$28.00 | |
| 6° mo. | 40% | \$28.00 | |
| 7° mo. | 40% | \$28.00 | |
| 8° mo. | 40% | \$28.00 | |
| 9° mo. | 40% | \$28.00 | |
| 10° mo. | 40% | \$28.00 | |
| 11° mo. | 40% | \$28.00 | |
| 12° mo. | 40% | \$28.00 | |

The company processes two payment periods each month:

The first period begins on the first day of the month and closes on the 15th, or on the business day prior to the 15th, at 5:00 p.m. ET.

The second period begins at 11:01 a.m. ET, immediately after the first cutoff, and ends at 5:00 p.m. on the last business day of the month.

Your payment will be sent to your financial institution within 3 to 5 business days after the end of the payment period. Please check with your bank to confirm when the deposit becomes available.



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